



Arthayan Bizfinmart private limited

About us:

We, Arthayan Bizfinmart Private Limited financial advisory firm based in Pune incorporated in 2018 with a vision to become the most client-centric and trusted partner for long-term wealth creation.

We are highly experienced in Project Financing, Taxation, Business legal Compliance, and Subsidy consultancy and conversant with Industrial, Banking, and Mercantile regulations.

We are holding a mutual fund distributor license in India from AMFI as per SEBI regulations which caters to all kinds of shares and mutual funds with ICICIDirect as an authorized channel partner.

We have a pleasure to introduce ourselves as one of the leading Financial & Management Consultancy Company having clients countrywide. We have served clients engaged in different types of industries/business houses.

Job Title: Sales Executive

Education Criteria: MBA Marketing or Any Graduate

Location: Mumbai-Naka, Nashik

Salary: 1.80 LPA to 4.80 LPA + Incentives*

Work Mode: Work from Office

Joining: Immediately



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Qualifications and Experience:

- Bachelor's degree in marketing/business administration/MBA preferred
- Proven track record of positive sales performance
- Successful experience as a sales manager, consistently meeting targets
- Proven ability to drive the sales process from plan to close
- Excellent mentoring, coaching and people management skills

Skills Required:

- Strong communication skills
- Creating and implementing a sales plan
- Meeting sales goals by monitoring progress
- Management and leadership skills
- Presentation skills
- Mentoring and coaching sales representatives.
- Team handling

Roles and Responsibilities:

- Achieve growth and hit sales targets by successfully managing the sales team individually.
- Design and implement a strategic business plan that expands company's customer base and ensure its strong presence.
- Own recruiting, objectives setting, coaching and performance monitoring of sales representatives.
- Present sales, revenue and expenses reports and realistic forecasts to the management team.

ISO-9001:2015



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- Identify emerging markets and market shifts while being fully aware of new products and competition status.

Candidates Documents Required:

- Updated Resume
- Experience/Relieving Letter
- Graduate Degree
- KYC Documents (Aadhar Card/Pan Card/Driving License/Voter Id)
- Bank Account Details (Account Number, IFSC and Branch)
- Passport Size Photo

Important Note:

- Candidates should ready to relocate to Nashik
- Candidates should be visionary and ready to stay long with the company.

Contact us to apply:

Miss. Sayali Jadhav

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Call: +91 9175650762

www.bizfinmart.com



BIZFINMART

**Thank
You!**

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