

“Key Account Executives”

Unimarck Pharma India Ltd is hiring Key Account Executives for the Chandigarh Tricity.

You are a B-Pharma or Bsc Graduate with Business computer Profeincnecy.

You are looking to Explore # Pharma Marketing 2.0 with Passion and Grit.

Effective Communication, Win-Win negotiation and commitment to the goal are your key skills

You are interested in# Career and not mill of the run job

If you tick, all the above-mentioned qualification and business traits.

Let us join hands to bust the myths in Pharma Marketing to achieve # Big personal and professional goals.

Salary and perks will match with the Industry standard.

Mail your Resume @ Unimarck Pharma

Job Responsibilities

- 1. Identify Key decisions makers (INFLUENCERS) In Hospitals and institution. Meet all the HEALTHCARE STAKEHOLDERS for ensuring business***
- 2. To gather Market information on Tenders detail(date of opening, Technical bids, Earnest money deposit and last year's L1, L2 and L3 awardees and final rates.***
- 3. Speciality Hospitals quotations with competitor's activities and price bids.***
- 4. To foster long terms association with LTVs of the selected Hospitals/Institutions.***
- 5. To develop customer's hierarchy through need base analysis.***
- 6. Execute organizational strategy in letter and spirit.***