

Position: Corporate Account Manager- Corporate Salary

CTC: up to 6 LPA+ Incentives

Exp. 1+ yrs. exp. in Corporate Salary/ B2B Sales/ Corporate/Institutional Sales/ CASA Acquisition/ portfolio management from BFSI Industry

Location: Ahmedabad, Delhi/NCR, Mumbai, Pune, Bangalore, Chennai, Hyderabad

Education: Graduate/ PG

Industry: Banking

Job Role:

1. Acquire new Corporate relationships.
2. Oversee a portfolio of assigned corporates.
3. Maintain highest level of relationship with the Corporate and key decision maker/s (KDMs).
4. Develop new business from existing clients and actively seek new cross sell opportunities.
5. Operating as the lead point of contact for any and all matters specific to employees of corporates mapped.
6. Taking care of Salary processing for acquired/assigned Corporates.
7. Adhere to KYC guidelines and Bank process' as laid down from time to time.
8. Ensuring strict adherence to service and quality benchmarks as prescribed by the Bank.

Job Mandates:

Good communication & interpersonal skills.

Direct/Field Sales Oriented.

Immediate joiners are preferred.

If above matches with your interest and profile, apply with your latest resume at amit@assuredjob.com or call on 7827930908. References are highly appreciated.